GET CLIENTS NOW!™ Action Worksheet

What strategies will you use?

- [ ] Direct Contact & Follow-Up
- [ ] Networking & Referral Building
- [ ] Public Speaking
- [ ] Writing & Publicity
- [ ] Promotional Events
- [ ] Advertising

Where are you stuck or what needs the most work?

- [ ] Filling the pipeline
- [ ] Following up
- [ ] Having sales conversations
- [ ] Closing sales

How much business do you have now? ________________________________

How much business do you really want? ______________________________

What would that get you? __________________________________________

What is your program goal? _________________________________________

What will be your reward? _________________________________________

Success Ingredients

1. ____________________________________________ Target Date _________

2. ____________________________________________ Target Date _________

3. ____________________________________________ Target Date _________

Daily Actions

1. ____________________________________________

2. ____________________________________________

3. ____________________________________________

4. ____________________________________________

5. ____________________________________________

6. ____________________________________________

7. ____________________________________________

8. ____________________________________________

9. ____________________________________________

10. ____________________________________________

Special Permission ____________________________________________

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